

Marcos Jank

Directeur chargé des relations avec les Etats et les institutions internationales de Brasil Foods (BRF)



Marcos S. Jank is the Director of Global Public and Governmental Affairs at BRF, one of the largest food companies in the world. Dr. Jank was formerly the President and CEO of the Brazilian Sugarcane Industry Association (UNICA), and the founding President of the Brazilian Institute for International Trade Negotiations (ICONE). During 20 years, Dr. Jank was a Professor at the School of Economics and Business of the University of São Paulo FEA/USP, at the International Relations Institute (IRI), and at the “Luiz de Queiroz” School of Agriculture (ESALQ).

Dr. Jank received his Bachelors degree in Agronomy from ESALQ, a Masters degree in Agricultural Policies from IAMM, Montpellier, France, and a Ph.D. from FEA/USP. He has worked as Special Expert in Trade at the Integration, Trade, and Hemispheric Issues Division of the Inter-American Development Bank (IDB) in Washington, DC, and was a visiting professor at Georgetown University and at the University of Missouri-Columbia. Dr. Jank also held consulting and project coordination positions at the World Bank, IADB, the Food and Agriculture Organization (FAO), the United Nations Development Program (UNDP), the Organization for Economic Cooperation and Development (OECD), the Hewlett Foundation, the Swiss Development and Cooperation Agency (SDC), and the United Kingdom International Cooperation Department (DFID).

He is a Counselor to the Presidency of the Republic of Brazil at the Economic and Social Development Council (CDES), a member of the advisory council to Brazil’s Energy Planning Corporation (EPE), and a member of the advisory council of the Chamber of Foreign Trade (Camex). Dr. Jank is a member of the Inter-American Dialogue board of directors and of the Woodrow Wilson International Center for Scholar’s Brazil Institute. Jank is also part of the Federation of the Industries of the State of São Paulo (FIESP), where he holds the position of Director of the Agribusiness Department and is also a member of the Council of Foreign Trade (COSCEX) and of the Council of Agribusiness (COSAG).

Marcos Jank has published over 200 works and presented about 500 lectures in events in the country and abroad, and has over 20 years of experience in topics related to the sugar-ethanol industry. He is fluent in Portuguese, English, French, and Spanish.