

Motoshige Itoh

Professor of international economics at the Graduate School of Economics, University of Tokyo



Current Position: Professor, Graduate School of Economics, Faculty of Economics,
The University of Tokyo

Education: 1975-1978, Graduate School of Economics, University of Rochester, Rochester, N.Y.
(Ph.D of Economics, Feb. 1979)
1974-1975, Graduate School of Economics, The University of Tokyo, Tokyo, Japan
1970-1974, Faculty of Economics, The University of Tokyo (Bachelor of Economics,
March 1974)

Professional Positions:

A Member of the Council on Economic and Fiscal Policy, since January 2013
President, National Institute for Research Advancement, February 2006 through March 2014
Dean, Graduate School of Economics, Faculty of Economics, The University of Tokyo, October 2007-
September 2009
Professor, Graduate School of Economics, Faculty of Economics, The University of Tokyo, since
April 1996
Professor, Faculty of Economics, The University of Tokyo, December 1993-March 1996
Associate Professor, Faculty of Economics, The University of Tokyo, April 1982-November 1993
Associate Professor, Department of Economics, Tokyo Metropolitan University, Oct. 1979-March
1982
Assistant Professor, Department of Economics, University of Houston, Sep. 1978-June 1979
Advisor, Statistical Division, Bank of Japan, 1997-98
A Member of Economic Strategy Council 1998-1999
Visiting Scholar, Department of Economics, Harvard University, 1984-85
Visiting Scholar, Australia-Japan Research Centre, Australian National University, 1988
Visiting Scholar (part time) Research Institute, Bank of Japan, 1988-90

Various Government Committee Member; Ministry of International Trade and Industry, Ministry of Finance, Economic Planning Agency, Fair Trade Commission and etc.

Publications and forthcoming articles:

English

A Theory of Imperfect Competition in International Trade and Investment, Ph.D. Dissertation, University of Rochester, N.Y., July 1978.

“The Cost Structure of a Simple General Equilibrium System and Factor Market Monopoly,” *Economics Letters*, Vol.2, 1979.

“Tariffs, Quotas and Market Structure,” *Quarterly Journal of Economics*, May 1982 (with Y. Ono).

“Monopoly, Product Differentiation and Economic Welfare,” *Journal of Economic Theory*, October 1983.

“International Trade and Industrial Policy of Japan,” in Komiya, R., M. Okuno and K. Suzumura eds. *Industrial Policy of Japan* (Japanese version, University of Tokyo Press 1984; English version, Academic Press 1988) (with K. Kiyono)

“Tariffs vs. Quotas in a Model of Duopoly with Heterogeneous Goods,” *Journal of International Economics*, 17 (1984) (with Y. Ono).

“Japanese Foreign Direct Investment,” in Schmiegelow. M. ed. *Japan's Response to Crisis and Change in the World Economy*, 1986, M.E. Sharpe Inc. (with K. Kiyono).

Disequilibrium Trade Theories, Chur, Switzerland: Harwood Academic Publishers, 1987 (with T. Negishi).

“Welfare Enhancing Export Subsidies,” *Journal of Political Economy*, Vol.95, No.1, February 1987 (with K. Kiyono).

“Industrial Policy and Corporate Growth in the Automobile Industry: Japan's Postwar Experience,” A paper presented at the MITI conference, 1987.

“Organizational Transactions: One Aspect of Japanese-Style Business Relations,” A paper presented in the Hitotsubashi-Stanford Conference on Perspectives for Corporate Behavior at Kawana, 1987 (with A. Matsui).

“International Trade and Trade Policy of Japan: 1955-1984,” Forthcoming (1988) in Inoguchi, T. and D.I. Okimoto ed., *The Political Economy of Japan, Vol. 2: The Changing International Context*, Stanford, CA: Stanford University Press.

“Content Protection and Oligopolistic Interactions,” *Review of Economic Studies*, Vol. 55, 1988: pp.107-25 (with K. Krishna).

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“The Impact of Industrial Structure and Industrial Policy on International Trade,” in Heiduk.G. and K. Yamamura eds., *Technological Competition and Interdependence: The Search for Policy in the United States, West Germany, and Japan*, 1990, The University of Washington Press (with K. Kiyono).

"A Theoretical Analysis of Industrial Policy," in Komiya et al. op. cit. (with M. Okuno-Fujiwara, K. Kiyono and K. Suzumura) 1991.

"The Japanese Distribution System and Access to the Japanese Market," in P. Krugman ed., *Trade with Japan: Has the Door Opened Wider?* Chicago: The University of Chicago Press, 1991.

"The Distribution System as a Network," in Y. Oishi and M. Komai ed, *Networks and Society*, Tokyo: Institute for Posts and Telecommunications Policy, 1991.

Economic Analysis of Industrial Policy, New York: Academic Press, 1991 (with K. Kiyono, M. Okuno and K. Suzumura).

"The Trade and Industrial Policy of Postwar Japan: A Theoretical Perspective," in B.G. Hickman ed., *International Productivity and Competitiveness*, Oxford: Oxford University Press, 1992, pp.345-61.

"Organizational Transactions and Access to the Japanese Import Market", in P. Sheard ed., *International Adjustment and the Japanese Firm*, St. Leonard; NSW, Australia: Allen & Anwin, 1992.

"Access to the Japanese Market by Asian Countries: A Case Study of Wool Textile Industry," (with K. Hatanaka), in T. Ito and A.O. Krueger ed., *Trade and Protectionism*, Chicago: The University of Chicago Press, 1993.

Wool in Japan: From Spindle to Fashion, (with C. Findlay), Harper and Collins, 1994.

Small and Medium Enterprise Support Policy in Japan (with S. Urata) Monograph prepared for the World Bank, 1995.

"A Study of the Operation of Japanese Firms in Asia: the Electrical Machinery Industry", (with J. Shibata) in K.Y.Chen and P. Drysdale ed. *Corporate Links and Foreign Direct Investment in Asia and the Pacific*, Pymble, Australia: Harper Educational, 1995.

"The role of cross-border division of labor and investment in promoting trade: two case studies from East Asia" (with J. Shibata) In M.G. Quibria and J. Malcolm Dowling ed. *Current Issues in Economic Development*, Oxford: Oxford University Press, 1996.

"Regulatory reform: An experience of the Japanese distribution system", in OECD Proceedings on *Regulatory Reform and International Market Openness*, 1996.

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"Foreign Direct Investment, International Trade and Transfer of Technology: A Case Study in South-East Asia," in J. Piggott and A. Woodland ed. *International Trade Policy and the Pacific Rim*, London: MacMillan, 1999.

"The Support System for Small and Medium Exporters in Japan" (with S. Urata) in B.Levy, A. Berry and J.B. Nugent ed. *Fulfilling the Export Potential of Small and Medium Firms*, Norwell, MASS: Kluwer Academic Publishers, 1999.

"Trade imbalance, trade frictions and maintaining a liberal trade regime in the Asia-Pacific: recent trends in Japanese trade policies," *The Pacific Review*, Vol. 12, No.2, 1999: pp.319-331.

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Japanese

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Shijyo Shugi (The Cases for Market Economy), Kodan Sha, 1996. (Nikkei B Bijinesu Bunko, 2000).
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Ryutsu Senryaku no Shinhasso (New Concepts on Distribution Channel Strategies), PHP Kenkyu Sho 2003.

Makuro Keizai Gaku Pa-fekuto Masuta- (Problem Sets for Macroeconomics), (with N.Shimoi), Nihon Hyoron Sha, 2003.

Gurobaru Keizai no Honshitsu (On Globalization of the Economy), Diamond Sha, 2003.

Itoh Motoshige no Nihon Keizai ga Wakaru Ki Wado : edition of the year 2003-04 (Keywords for the Japanese Economy), Nihon Keizai Shimbun Shuppan Sha, 2003.

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Mikuro Keizai Gaku Dai 2 Han (Microeconomics 2nd Edition), Nihon Hyoron Sha, 2003.

Bijinesu Ekonomikusu(Business Economics), Nihon Keizai Shimbun Shuppan Sha, 2004.

Hajimete no Keizaigaku(Basic Economics, two-volume book), Nihon Keizai Shimbun Shuppan Sha, 2004.

Zemina-ru Kokusaikeizai Nyu-mon Kaitei 3 Pan (Introduction to International Economics 3rd edition), Nihon Keizai Shimbun Shuppan Sha, 2005.

Itoh Motoshige no Keizai ga Wakaru Kenkyu-shitsu (Key Words for Understanding the Japanese Economy), Nihon Keizai Shimbun Shuppan Sha, 2005.

Nihon no Sangyo Shisutemu 6 Shin Ryutsu Sangyo (Industries in Japan (6); New Trends in Distribution Industry), NTT Shuppan, 2005.

Seijyuku Shijyo no Seiko Ho-soku 12nin no Keieisyga Kataru “Sho-ri no Ho-teishiki” (Dialogue with 12 Successful Business Leaders) PHP Kenkyu Sho, 2005.

Ozawa Ichiro Seiken Dasshu ron 90 Nendai no Shougen(Interview to Ichiro Ozawa: Politics in the 1990s), (with M. Iokibe and K. Yakushiji) Asahi Shimbun Sha, 2006

Miyazawa Kiichi Hoshu Honryu no Kiseki 90Nendai no Shougen (Interview to Kiichi Miyazawa: Japan’s Politics in the 1990s), (with M. Iokibe and K. Yakushiji) Asahi Shimbun Sha, 2006

Itoh Motoshige no Ma-ketingu Ekonomikusu (Marketing Economics), Nihon Keizai Shimbun Shuppan Sha, 2006.

Mikuro Keizai Gaku Pa-fekuto Masuta- (Problem Sets for Microeconomics), (with N.Shimoi), Nihon Hyoron Sha, 2007.

Keizai no Yomikata Yosoku no Shikata (An Economist’s View on the Current Economy) , Chie no Mori Bunko, 2007.

Nihon Keizai no “Ima” ga Wakaru 11 no Torendo (11 Major Issues on the Japanese Economy), (NIRA ed.) Kodan Sha, 2007

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Gaiko Gekihen Moto Gaimu Jimujikan Yanai Shunji 90 Nendai no Shougen (Interview to Shunji Yanai: Japan’s Diplomacy in the 1990s), (with M Iokibe and K. Yakushiji) Asahi Shimbun Sha, 2007

Idei Nobuyuki Tayo-sei eno Chosen 90 Nendai no Shougen (Interview to Nobuyuki Idei: Sony in the 1990s), (with M. Iokibe and K. Yakushiji) Asahi Shimbun Sha, 2007

Mori Yoshiro Jiminto to Seiken Kotai 90 Nendai no Shougen (Interview to Yoshiro Mori: LDP in the 1990s), (with M. Iokibe and K. Yakushiji) Asahi Shimbun Sha, 2007

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Nonaka Hiromu Kenryoku no Koubo 90 Nendai no Shougen (Interview to Hiromu Nonaka: Politics in the 1990s), (with M. Iokibe and K. Yakushiji) Asahi Shimbun Sha, 2008

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Okamoto Yukio Genba Shugi wo Tsuranuita Gaiko-kan 90 Nendai no Shougen (Interview to Yukio Okamoto: Japan's Diplomacy in the 1990s) (with M. Iokibe and K. Yakushiji) Asahi Shimbun Sha, 2008

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Mimeo

- 1) "Protection Policies in a Dynamic Oligopoly Market," (with K. Matsuyama), 1985.
- 2) "Policy Formation and Response— The Case of Trade Policies" (with T. Honda and K. Kiyono) 1989.