

## Samir Nasr

President, ECE Capital



### EDUCATION

**1980 Ecole des Hautes Etudes en Sciences Sociales (Economics) – University of Paris Paris, France**

- Doctorat (PhD) EHESS

**1978 Paris, France**

- Diplôme de troisième cycle IEDES - Postgraduate program in Finance
- DEA EHESS - Postgraduate program in planning

**1975-1976 American University of Beirut**

- MA Economics (1976)
- BA Economics (1975)

**1972 Notre Dame de Jamhour Lebanon**

- French baccalaureate

### WORK EXPERIENCE

**1982-present:**

*Chairman of **ECE Group Lebanon***

*C.E.O **ECE Group** including; **ECE Capital** (Advisory & arrangement) and **ECE Consultants SAL** (Management & Market Assessment)*

#### **Key Qualifications**

- Corporate finance including M&A
- Strategic advisory services
- Asset management consulting
- Placement support & networking
- Market assessment and development
- Selection and assessment of investment opportunities
- Business development

*More than 1000 references (1982/2012) in Lebanon ME, GCC and Europe. Clients include various international institutions (World Bank, European Union, UNDP, World Economic Forum), banks, financial institutions, funds and various corporations in the industrial as well as services sectors including hospitality sector. Telecom industry is also a domain of competence. ECE became a leading consulting firm in Lebanon with offshore regional services.*

#### **Side Assignments:**

**Mar 2005 – Mar 2007:** *Strategic advisor to the Chairman at **Fransabank SAL Lebanon***

- *Member of the International Committee (including GCC, Algeria, Sudan...)*
- *Business development strategy in GCC countries*

**Oct. 2000 - Jan 2005:** *Economic and financial advisor at **Qatari Diwan Amiri Qatar***

- *Analysis and policy recommendations: strategic development issues especially on banking sector*

*development, Central Bank issues and financial policy.*

- *Advisor to Q-tel Telecommunication Company: restructuring and development*
- *Assessment of investment projects and corporate finance advisory; more than 25 files*

**1993-1998:** Board member and advisor of **financial and industrial corporations** (*mainly Lebanese*) **Lebanon**

**Since 1993:** Chairman at **National Investment Guarantee Corporation** (*Non executive position*) **Lebanon**

- NIGC is a Lebanese state owned insurance company guaranteeing non commercial risk

**1984-1987:** Professor of Economics at **Saint Joseph University Lebanon**

**1981-1983:** Co-founder and Chairman, Economic Department, **Lebanese University Lebanon**

**1978-1980:** Consultant at **OECD, Development Center Paris**

- Analysis of new forms of investment in the Gulf oil producing countries

#### **EXTRACURRICULAR ACTIVITIES**

- Honorary advisor for Qatari Businessmen Association – 2003-2004
- Vice President at CEPRA (Center for Economic Policy Research Association) – 1994-2000
- Founder and Board Member of the ALCC (American Lebanese Chamber of Commerce) – 1998-2000
- Founder and Board Member of the RDCL (Lebanese Businessmen Association) – 1986- 2000

#### **PUBLICATIONS**

- “Le livre blanc sur l’économie libanaise” (RDCL) – 1992
- *Policy, measures and guidelines for re-launching of the Lebanese economy after the war.*
- “Investors’ guide” (ECE) – 1994, 1995 and 1996
- “Development of Lebanon’s Capital Market” (with Dr. Nasser Saidi) ed. CEPRA, 1995
- Social Dimension of Lebanon’s Reconstruction Policy’, CEPRA, 1997
- Le chantier de l’Entreprise au Liban” (RDCL), 1999