

Anne-Laure Kiechel

Partner, Sovereign Advisory, Rothschild & Cie



Investment banking experience

16 years

Education

Anne-Laure graduated from HEC and Sankt Gallen, and holds a Master's degree in Mathematics

- Anne-Laure started her career at Lehman Brothers, working in New York, then London and Paris
 - Background in Debt Capital Markets ("DCM"), private placements, bonds (all currencies), acquisition financing, bank financing, hybrids, rating, capital structure advisory and credit rating
 - Headed Lehman's DCM practice for Northern Europe
 - Co-headed Lehman's Global Finance practice (including DCM, Equity Capital Markets ("ECM") and Leveraged finance) for France
 - Senior Banker (M&A, DCM, ECM) for French corporates based in Paris. Focus on consumer and infrastructure sector.
- Joined Rothschild in 2009
 - Partner since 2014 – Sovereign advisory group
 - Head of Rothschild's Rating advisory practice
- Ongoing/recent sovereign advisory work include:
 - Rating and debt advisory for G7 countries
 - Financing advisory for an East European country, including the restructuring of foreign currency loans, the analysis of indebtedness, strategic projects financing and restructuring of the banking sector

Financing advisory for a country in the Balkans, including promoting the country towards investors, rating agencies, and the international institutions (European Union, IMF, EIB), the analysis of indebtedness, and new financing issuance