

## Dania Koleilat Khatib

Executive Director  
Al Istishari Strategy Center for Economic and Future Studies  
Abu Dhabi



### EDUCATION

**UNIVERSITY OF EXETER**, Exeter-UK

Doctor in Philosophy in Politics- *September 2014*

Thesis subject: “ Aspects of Arab lobbying :factors for winning and factors for loosing”

**AMERICAN UNIVERSITY OF BEIRUT**, Beirut - Lebanon

Masters in Business Administration – *Fall 2000*

Thesis subject: “Truthfulness in Advertising”

**AMERICAN UNIVERSITY OF BEIRUT**, Beirut - Lebanon

Bachelors in Business Administration – *Spring 1997*

### INTERESTS

Interested in analysis the relation of the Arab with the West. She has started with US –Arab Gulf relations and conducted a research on ways the Arab Gulf can use to reach out to the US, namely through engaging the Arab American diaspora. She has also presented research and wrote papers and articles on ways to monitor sectarian incitement in media, Sunni-Shia reconciliation and combatting extremism and governance

### CURRENT POSITION

**Al Istishari Strategy Center for Economic and Future Studies**

Think tank

Executive Director -2016- present

**Abu Dhabi, UAE**

### PUBLICATIONS

**BOOK-** The Arab lobby: Factors for success and factors for failure-Routledge UK-2015 –Center for Arab Unity for Studies Lebanon-2015

**ARTICLES-**Wrote several articles on various political topics, namely, on the US relation with the Arab Gulf in several regional newspapers: Annahar Lebanon, Riyadh KSA-AI khaleej UAE-AI Ahram Egypt and Gulf News UAE-Annahar-Lebanon- She is a weekly columnist in the Bahraini newspaper Al Watan

**Sample Articles:**

Saudi Arabia needs to nurture grassroots in the US <http://gulfnews.com/opinion/thinkers/saudi-arabia-needs-to-nurture-grass-roots-support-inside-the-us-1.1905130>

Standing united Against Isil-Gulf News <http://gulfnews.com/opinion/thinkers/standing-united-against-isil-extremists-1.1372477>

The Paris attack is a direct result of America disengagement from the region <http://gulfnews.com/opinion/thinkers/paris-attack-is-a-direct-result-of-american-disengagement-from-the-region-1.1620446>

Trump is not all bad <http://gulfnews.com/opinion/thinkers/trump-is-not-all-bad-1.1654207>

Iran deteriorating image in the Arab and Islamic world <http://gulfnews.com/opinion/thinkers/iran-deteriorating-image-in-the-arab-and-islamic-world-1.1663248>

Iranian American Moment

<http://www.defensenews.com/story/defense/commentary/2016/02/29/iranian-american-moment/80795630/>

Contemporary Arab Affairs: Arab Gulf Lobbying in the US: What makes them win and what makes them loose and why?

<http://www.tandfonline.com/doi/abs/10.1080/17550912.2015.1121647>

Arabic article- Araa- The American stand on the Syrian crisis

[http://araa.ae/index.php?option=com\\_content&view=article&id=3432:2015-08-03-10-26-13](http://araa.ae/index.php?option=com_content&view=article&id=3432:2015-08-03-10-26-13)

Arabic article-Araa- The future of American alliances after the nuclear deal

<http://www.araa.ae/index.php?view=article&id=3468:2015-09-04-16-19-08&Itemid=172&option=com>

Arabic Al Ahram – Arab overture on Sistani

Arabic Article-Al Khaleej-<http://www.alkhaleej.ae/supplements/page/ba200857-c14e-49a4-913f-6279d3f0814>

Arabic study-Arabic Future Magazine-Center for Arab Unity Studies-September Issue-Study:

[http://www.caus.org.lb/Home/electronic\\_magazine.php?emagID=318&screen=0](http://www.caus.org.lb/Home/electronic_magazine.php?emagID=318&screen=0)

Okaz <http://www.okaz.com.sa/new/Issues/20151130/Con20151130811693.htm>

Al Watan <http://www.alwatannews.net/ArticleViewer.aspx?ID=12093>

Al Riyadh <http://www.alriyadh.com/1124306>

Annahar <http://newspaper.annahar.com/article/348587-%D8%BA%D9%8A%D8%B1-%D9%85%D8%B3%D9%84%D9%85%D9%8A%D9%86-%D9%88-%D9%84%D9%8A%D8%B3%D9%88%D8%A7-%D9%83%D9%81%D8%A7%D8%B1%D8%A7>

## SAMPLE WORKSHOPS CONFERENCES AND SEMINARS

She led and participated in several workshops among which:  
Ministry of foreign affairs UAE, February 2015  
American university of Cairo, December 2014  
Arab Security, Arab Thought foundation, Cairo, September 2015  
Arab lobbying, King Faisal Center 2015, 2016  
European Parliament November 2016  
NATO, December 2016

Abu Dhabi ,UAE  
Cairo , Egypt  
Cairo, Egypt  
Riyadh , KSA  
Brussels, Belgium  
Vienna, Austria  
Cambridge, UK

Algiers, Algeria

Gulf Research Meeting, CambridgeUniveristy,2016, 2017

Cairo , Egypt  
 Dubai, UAE  
 Beirut, Lebanon  
 Dubai, Abu Dhabi , UAE

**SAMPLE TV APPEARANCES**

Al Nahar channel –Comment on the Paris attack  
 Egypt –Masr Oraeba-Interview  
 Al AanTV- Interview –Syrian issue  
 Future TV-Interview  
 SkynewsArabia- US elections

**EXPERIENCE**

*June 03- June 07*

**Space Imaging Middle East &European Space Imaging-Regional Geo-Spatial Solutions Provider**

Dubai, UAE

*Marketing Director(Middle East and Europe)*

Handled the Middle East as well as the European outlets

Managed the communication team

Designed and implemented the communication strategy of the company

Generated the communication material of the company that included the website, infomercials, commercials and brochures

*Jan 03- June 03*

**Freelance Marketing Consultant- Financial Services**

Dubai, UAE

*Aug. '01 –Jan 03*

**Connexions - Marketing Communications Consultancy**

Dubai, UAE

*Senior Public Relations Consultant*

*Aug. '00 -Aug. '01*

**Headline PR – Public Relations**

Dubai, UAE

*Account Manager*

*Mar.'00 – Aug. '00*

**INFOPRO, SAL – Market Research**

Beirut, Lebanon

*Project Manager*

*Aug. 97 - Apr. 98*

**Citibank N.A. – Banking**

Beirut, Lebanon

*Client Operations*

**ADVOCACY**

Launched her own website to monitor anti-Arab biases in US mainstream media

**AFFILIATIONS** Member of the Arab Council of Social Studies

An expert on the Middle East to Strategikon, an independent EU based think tank