

Dania Koleilat Khatib

Executive Director
Al Istishari Strategy Center for Economic and Future Studies
Abu Dhabi



EDUCATION

UNIVERSITY OF EXETER, Exeter-UK

Doctor in Philosophy in Politics- *September 2014*

Thesis subject: “Aspects of Arab lobbying :factors for winning and factors for loosing”

AMERICAN UNIVERSITY OF BEIRUT, Beirut - Lebanon

Masters in Business Administration – *Fall 2000*

Thesis subject: “Truthfulness in Advertising”

AMERICAN UNIVERSITY OF BEIRUT, Beirut - Lebanon

Bachelors in Business Administration – *Spring 1997*

INTERESTS

Interested in analysis the relation of the Arab with the West. She has started with US –Arab Gulf relations and conducted a research on ways the Arab Gulf can use to reach out to the US, namely through engaging the Arab American diaspora. She has also presented research and wrote papers and articles on ways to monitor sectarian incitement in media, Sunni-Shia reconciliation and combatting extremism and governance

CURRENT POSITION

Al Istishari Strategy Center for Economic and Future Studies

Think tank

Executive Director -2016- present

Abu Dhabi, UAE

PUBLICATIONS

BOOK- The Arab lobby: Factors for success and factors for failure-Routledge UK-2015 –Center for Arab Unity for Studies Lebanon-2015

ARTICLES-Wrote several articles on various political topics, namely, on the US relation with the Arab Gulf in several regional newspapers: Annahar Lebanon, Riyadh KSA-AI khaleej UAE-AI Ahram Egypt and Gulf News UAE-Annahar-Lebanon- She is a weekly columnist in the Bahraini newspaper Al Watan

Sample Articles:

Saudi Arabia needs to nurture grassroots in the US <http://gulfnews.com/opinion/thinkers/saudi-arabia-needs-to-nurture-grass-roots-support-inside-the-us-1.1905130>

Standing united Against Isil-Gulf News <http://gulfnews.com/opinion/thinkers/standing-united-against-isil-extremists-1.1372477>

The Paris attack is a direct result of America disengagement from the region <http://gulfnews.com/opinion/thinkers/paris-attack-is-a-direct-result-of-american-disengagement-from-the-region-1.1620446>

Trump is not all bad <http://gulfnews.com/opinion/thinkers/trump-is-not-all-bad-1.1654207>

Iran deteriorating image in the Arab and Islamic world <http://gulfnews.com/opinion/thinkers/iran-deteriorating-image-in-the-arab-and-islamic-world-1.1663248>

Iranian American Moment

<http://www.defensenews.com/story/defense/commentary/2016/02/29/iranian-american-moment/80795630/>

Contemporary Arab Affairs: Arab Gulf Lobbying in the US: What makes them win and what makes them loose and why? <http://www.tandfonline.com/doi/abs/10.1080/17550912.2015.1121647>

Arabic article- Araa- The American stand on the Syrian crisis

http://araa.ae/index.php?option=com_content&view=article&id=3432:2015-08-03-10-26-13

Arabic article-Araa- The future of American alliances after the nuclear deal

<http://www.araa.ae/index.php?view=article&id=3468:2015-09-04-16-19-08&Itemid=172&option=com>

Arabic Al Ahram – Arab overture on Sistani

Arabic Article-Al Khaleej-<http://www.alkhaleej.ae/supplements/page/ba200857-c14e-49a4-913f-6279d3f0814>

Arabic study-Arabic Future Magazine-Center for Arab Unity Studies-September Issue-Study:

http://www.caus.org.lb/Home/electronic_magazine.php?emagID=318&screen=0

Okaz <http://www.okaz.com.sa/new/Issues/20151130/Con20151130811693.htm>

Al Watan <http://www.alwatannews.net/ArticleViewer.aspx?ID=12093>

Al Riyadh <http://www.alriyadh.com/1124306>

Annahar <http://newspaper.annahar.com/article/348587-%D8%BA%D9%8A%D8%B1-%D9%85%D8%B3%D9%84%D9%85%D9%8A%D9%86-%D9%88-%D9%84%D9%8A%D8%B3%D9%88%D8%A7-%D9%83%D9%81%D8%A7%D8%B1%D8%A7>

SAMPLE WORKSHOPS CONFERENCES AND SEMINARS

She led and participated in several workshops among which:

Ministry of foreign affairs UAE, February 2015

American university of Cairo, December 2014

Arab Security, Arab Thought foundation, Cairo, September 2015

Arab lobbying, King Faisal Center 2015, 2016

European Parliament November 2016

NATO, December 2016

Gulf Research Meeting, CambridgeUniveristy,2016, 2017

Abu Dhabi ,UAE

Cairo , Egypt

Cairo, Egypt

Riyadh , KSA

Brussels, Belgium

Vienna, Austria

Cambridge, UK

Algiers, Algeria

Cairo , Egypt

Dubai, UAE
 Beirut, Lebanon
 Dubai, Abu Dhabi , UAE

SAMPLE TV APPEARANCES

Al Nahar channel –Comment on the Paris attack
 Egypt –Masr Oraeba-Interview
 Al AanTV- Interview –Syrian issue
 Future TV-Interview
 SkynewsArabia- US elections

EXPERIENCE

June 03- June 07

Space Imaging Middle East &European Space Imaging-Regional Geo-Spatial Solutions Provider

Dubai, UAE

Marketing Director(Middle East and Europe)

Handled the Middle East as well as the European outlets

Managed the communication team

Designed and implemented the communication strategy of the company

Generated the communication material of the company that included the website, infomercials, commercials and brochures

Jan 03- June 03

Freelance Marketing Consultant- Financial Services

Dubai, UAE

Aug. '01 –Jan 03

Connexions - Marketing Communications Consultancy

Dubai, UAE

Senior Public Relations Consultant

Aug. '00 -Aug. '01

Headline PR – Public Relations

Dubai, UAE

Account Manager

Mar.'00 – Aug. '00

INFOPRO, SAL – Market Research

Beirut, Lebanon

Project Manager

Aug. 97 - Apr. 98

Citibank N.A. – Banking

Beirut, Lebanon

Client Operations

ADVOCACY

Launched her own website to monitor anti-Arab bias in US mainstream media

AFFILIATIONS Member of the Arab Council of Social Studies

An expert on the Middle East to Strategikon, an independent EU based think tank