

Anne-Laure Kiechel

Partner, head of Sovereign Advisory, Rothschild & Cie



Investment banking experience

17 years

Education

Anne-Laure graduated from HEC and Sankt Gallen, and holds a Master's degree in Mathematics

- Anne-Laure started her career at Lehman Brothers, working in New York, then London and Paris
 - Background in Debt Capital Markets (“DCM”), private placements, bonds (all currencies), acquisition financing, bank financing, hybrids, rating, capital structure advisory and credit rating
 - Headed Lehman’s DCM practice for Northern Europe
 - Co-headed Lehman’s Global Finance practice (including DCM, Equity Capital Markets (“ECM”) and Leveraged finance) for France
 - Senior Banker (M&A, DCM, ECM) for French corporates based in Paris. Focus on consumer and infrastructure sector.

- Joined Rothschild in 2009
 - Partner since 2014 –
 - Head of Rothschild’s Sovereign advisory group
 - Head of Rating advisory practice

- Ongoing/recent sovereign advisory work include:
 - Rating and debt advisory for G7 countries and more than 150 situations of rating
 - Sovereign financing advisory for many countries in Europe, in Eastern Europe, in Africa and in the Middle East European country, including the restructuring of foreign currency loans, the analysis of indebtedness, strategic projects financing, public finances advising and restructuring of the banking sector.

Financing advisory for a country in the Balkans, including promoting the country towards investors, rating agencies, and the international institutions (European Union, IMF, EIB), the analysis of indebtedness, and new financing issuance